



2011 DISCOUNT SCHEDULE

Earn easy discounts for your school!

EARLY COMMITMENT DISCOUNTS		
% DISCOUNT	DEADLINE DATE	EARLY COMMITMENT DETAILS
7% Off Box Price	September 30th	Sign and return your Early Commitment Contract on or before these dates to receive the corresponding discount. You do not have to submit your supply lists at this time. We only need your commitment to participate by these deadlines. Early Commitment Discounts will be applied directly to your price quotes.
6% Off Box Price	October 15th	
5% Off Box Price	November 15th	
4% Off Box Price	December 15th	

PLEASE NOTE: Returning schools who sold fewer than 75 boxes in 2010 are not eligible for Early Commitment Discounts in 2011.

EARLY SIGNING DISCOUNTS		
% DISCOUNT	DEADLINE DATE	EARLY SIGNING DETAILS
3% Off Box Price	January 15th	Sign and return your completed Sponsor Agreement, finalized quotes and Order Form Preparation Worksheet on or before these dates to receive the corresponding discount. Early Signing Discounts will be applied directly to your price quotes.
2% Off Box Price	February 15th	
1% Off Box Price	April 15th	

PLEASE NOTE: Primary School Supplies reserves up to 3 business days to prepare your quotes after receiving your school supply list. Any changes to signed quotes after the deadline date may alter the early signing percentage you are eligible for or may forfeit your discount if new signed quotes are not received by April 15th. The number of School Tool Boxes™ you are ordering along with your payment is due by June 1st (unless prior arrangements have been made). Early Commitment and Early Signing Discounts will be lost on late orders.

EARLY PAYMENT DISCOUNTS		
% DISCOUNT	DEADLINE DATE	EARLY PAYMENT DETAILS
2% Off Total Paid	May 1st	Submit your complete order, paid in full, on or before these deadlines to receive the corresponding discount.
1% Off Total Paid	May 15th	

PLEASE NOTE: Early Payment Discounts are based on the amount of the check received. Online orders do not qualify for this discount. Early Payment Discounts are rebates that will be calculated and applied to accounts after September 30th.

REFERRAL DISCOUNTS	
2% Discount for each referred school	Refer a school to us in the same year you participate and you can be eligible for this discount. Referral Discounts are based on the total amount sold by the school(s) you refer to our School Tool Box™ program. There is no limit to the number of schools referred, however, this discount is only rewarded the first year of participation. Both your school and the school(s) you refer must participate in the School Tool Box™ program within the same year to qualify. Ask for our Referral Discount form to qualify your school.

PLEASE NOTE: Referral discounts are rebates that will be calculated and applied to accounts after September 30th.

BACKPACK DISCOUNTS	
5% Discount	Earn a 5% discount on the total amount of backpack sales at your school in addition to any other discounts you may qualify for.

REWARDS INCENTIVES	
Earn "Baxter Bucks" for your school simply by increasing your school's participation in the School Tool Box™ program. Baxter Bucks will be applied to your account to be redeemed on next year's School Tool Box order. Baxter Bucks earned in 2011 will expire September 30, 2012.	

PLEASE NOTE: All discounts apply to initial order only. Discounts are not eligible on add-on or consignment orders. Payment is required with all orders to be eligible for discounts. Discounts are forfeited on accounts not paid in full on or before September 30th.

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